

# Kerlink Teams Up with Aexonis on Testing Facility and Environment Where Manufacturers can evaluate LoRaWAN™ Devices



## PRESS RELEASE

**Barcelona, Spain** – Feb. 28, 2018, 6:00 p.m. CET – **Kerlink** (ALKLK - FR0013156007), a specialist and global leader in solutions dedicated to the Internet of Things (IoT), and **Aexonis**, the category innovator of IoT mediation and management software, today announced their collaboration to simplify IoT deployment and open the market to companies and organizations that can manage their own IoT networks.

Kerlink is helping Aexonis build a live air IoT interoperability center of excellence at Aexonis' offices in the city of Les Ulis, near Paris. The facility is designed to enable manufacturers, developers and other solution providers to come together to test, integrate and experiment with solutions and to demonstrate the high value of common IoT propositions.

Kerlink provided the IoT interoperability for the testing facility and environment of excellence with [Wimnet™ iBTS LoRaWAN™ gateways](#) to build a low power wide area (LPWA) network for manufacturers to test their LoRaWAN™ devices. Aexonis provided a virtualized mediation-and-management software suite to bring together a variety of IoT protocols, technologies, devices and applications and make them work together intelligently as one comprehensive holistic deployment.

"Aexonis is dedicated to simplifying IoT network deployments and bridging the gap between the growing list of disparate IoT applications, network access technologies and connected devices," said Benjamin Maury, Global Head of Business Development and Strategic Partnerships at Kerlink. "Kerlink wholeheartedly supports this mission, which helps the entire IoT ecosystem."

"Kerlink has been instrumental in the launch of our Live Air Interoperability Environment," said Luis Alves, vice president of strategic alliances at Aexonis. "With the installation of Kerlink's LoRaWAN™ gateways, we now have a variety of LoRaWAN™ IoT devices turned up and controlled through the Aexonis CemTore mediation and management software, and we will be working aggressively to expand our LoRaWAN™ device interoperability in the future."

Both Kerlink, Stand 8.0C11, and Aexonis, Stand 8.0F29, are showcasing their IoT solutions within the IoT Pavilion in Hall 8 at Mobile World Congress in Barcelona this week.

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## About Kerlink Group

Kerlink Group is a global leading provider of end-to-end network solutions for the Internet of Things (IoT), serving telecom operators, businesses and public authorities worldwide. Its growing suite of turnkey IoT services includes network planning, design and operational management that maximizes performance of its market-leading, carrier-grade infrastructure offering. The Group, widely recognized for its IoT expertise, also continually introduces innovative value-added services, such as network-based geolocation, remote end-device management and low-power IoT reference design, which allows its customers to quickly bring to market IoT-ready devices and to imagine innovative business models to monetize their deployments.

In just over 10 years, more than 100,000 Kerlink installations have been deployed in more than 69 countries. In 2017 Kerlink supplied more than 330 customers, including major telecom operators such as Tata Communications, and service providers such as GrDF and Suez. The company's solutions are enabling IoT networks worldwide with major deployments in Europe, South Asia, South America and Oceania. Kerlink, a co-founder and board member of the LoRa Alliance™, has invested more than €10 million in research in the past three years. In 2017, Kerlink Group generated revenues of nearly €25 million, more than 50 percent internationally. Since 2013, it has posted average annual growth of more than 62 percent. It has been listed on Euronext Growth Paris since May 2016 and was added to the EnterNext PEA-PME 150, an index of 150 fast-growing French SMEs, in 2017.

For more information, visit [www.kerlink.com](http://www.kerlink.com) or follow us on Twitter @kerlink\_news.

## About Aexonis

Founded in 2017, Aexonis is the leader in IoT mediation and management software. With research and development facilities outside of Paris, France and Dallas, Texas, the company's mission is take the complexity and cost out of deploying IoT and help open the market to a wider array of service providers, commercial enterprises, and public service organizations. Within Aexonis' France operations, the company manages the industry's first live air IoT interoperability center of excellence where its mediation and management software work with best in class applications, intelligent devices, and radio frequency (RF) network infrastructure to help organizations prove out cost-effective deployment alternatives.

For more information, visit [www.aexonis.com](http://www.aexonis.com).

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Upcoming events

**2017 Annual Results: 4 April 2018 after market**

[www.kerlink.com](http://www.kerlink.com)



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