

Kerlink to Launch End-to-End Smart IoT Solutions With Partners for Key Verticals at MWC 2019

Logistics & Tracking, Facility Management, Building Operations and Asset Monitoring
Are Company's New Solutions Leveraging Kerlink's IoT Connectivity Portfolio



PRESS RELEASE

Thorné-Fouillard, France – Feb. 21, 2019, 06:00 p.m. CET – **Kerlink** (ALKLK - FR0013156007), a specialist and global leader in solutions dedicated to the Internet of Things (IoT), will introduce at Mobile World Congress 2019 a new series of end-to-end IoT solutions dedicated to corporate businesses and cities, ranging from logistics & tracking and facility management to building operation and asset monitoring.

These new turnkey solutions, developed with partners expert in their vertical markets, are part of the company's latest addition to its existing suite of LoRaWAN™ products, software and services. These ready-to-deploy packages combine sensors, connectivity and applications already proven in the field:



Smart Logistics & Tracking developed with [Wyres](#). This solution includes a seamless, cost-effective and energy-efficient geolocation system that optimizes logistic flows and secures assets, whether in transit or inside buildings.

Smart Facility Management developed with [Microshare](#). This technology optimizes room use and occupancy and automatically selects operational features, such as predictive cleaning, that improve end-user's experience.



Smart Building Operation and Maintenance proposed with [Hxperience](#). This solution shows facility and property managers how to reduce energy and water costs, improve overall operational efficiency and create new value by monetizing building assets, including new digital services.

Smart Asset Monitoring from [Synox](#). This technology helps users manage all their connected end-devices to maximize data use, including cold-chain monitoring. The solution also includes data recovery.



Kerlink invested in and formed a business collaboration with Microshare Inc. last year and acquired in January a 51 percent stake in Wyres, a French company that specializes in indoor geolocation technology.

To directly address key IoT vertical markets and design these tailored off-the-shelf LoRaWAN solutions, Kerlink leverages its market-leading IoT connectivity building blocks: the Wirnet™ indoor and outdoor carrier-grade gateways portfolio, the Wanesty™ Management Center and the Wanesty™ Geolocation.

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"Kerlink acts as a solution designer to federate relevant ecosystems partners, to speed-up the development of vertical solutions and to reduce time-to-market, technical complexity and fragmented customer experience," said Stéphane Dejean, Kerlink's chief marketing officer. "We want to be the catalyst to gather relevant players in the IoT value chain – device makers, integrators, applications providers – and combine our joint expertise in ready-to-run solutions, benefiting from Kerlink's leadership in robust and performant IoT network design, deployment and operation. Together, we aim at removing technical challenges, improving end-user experience and delivering concrete solutions tailored to immediate business needs. LoRa® is proving its ability to support industrial operations and is the most mature and cost-efficient LPWAN technology for massive IoT to date."

All four companies will join Kerlink at its MWC booth, 8.0 C11, Feb. 25-28 in Barcelona for live presentations and demonstrations. To book a demo or meet their teams, [please ask for a meeting](#).

About Kerlink

Kerlink Group is a global leading provider of end-to-end network solutions for the Internet of Things (IoT), serving telecom operators, businesses and public authorities worldwide. Its growing suite of turnkey IoT services includes network planning, design and operational management that maximizes performance of its market-leading, carrier-grade infrastructure offering. The Group, widely recognized for its IoT expertise, also continually introduces innovative value-added services, such as network-based geolocation, remote end-device management and low-power IoT reference design, which allows its customers to quickly bring to market IoT-ready devices and to imagine innovative business models to monetize their deployments.

In just over 10 years, more than 100,000 Kerlink installations have been deployed in more than 69 countries. In 2017 Kerlink supplied more than 330 customers, including major telecom operators such as Tata Communications, and service providers such as GrDF and Suez. The company's solutions are enabling IoT networks worldwide with major deployments in Europe, South Asia, South America and Oceania. Kerlink, a co-founder and board member of the LoRa Alliance™, has invested more than €10 million in research in the past three years. In 2017, Kerlink Group generated revenues of nearly €25 million, more than 50 percent internationally. Since 2013, it has posted average annual growth of more than 62 percent. It has been listed on Euronext Growth Paris since May 2016 and was added to the EnterNext PEA-PME 150, an index of 150 fast-growing French SMEs, in 2017. It joined the Tech 40 index in April 2018, which recognizes the top-performing tech SMEs on Euronext's markets in Amsterdam, Brussels, Lisbon and Paris.

For more information, visit www.kerlink.com or follow us on Twitter @kerlink_news.

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Upcoming events

2018 Results: April 16, 2019 after close of trade

www.kerlink.com



Investors contact:

Actifin
Benjamin Lehari
+33 (0)1 56 88 11 25
blehari@actifin.fr

Financial press contact:

Actifin
Isabelle Dray
+33 (0) 1 56 88 11 29
idray@actifin.fr

Press and market analysts contact:

Mahoney Lyle
Sarah-Lyle Dampoux
+33 (0) 6 74 93 23 47
sldampoux@mahoneylyle.com



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